

Perfect Pharmaceutical Enterprise Resource Planning (ERP)

Solution Overview

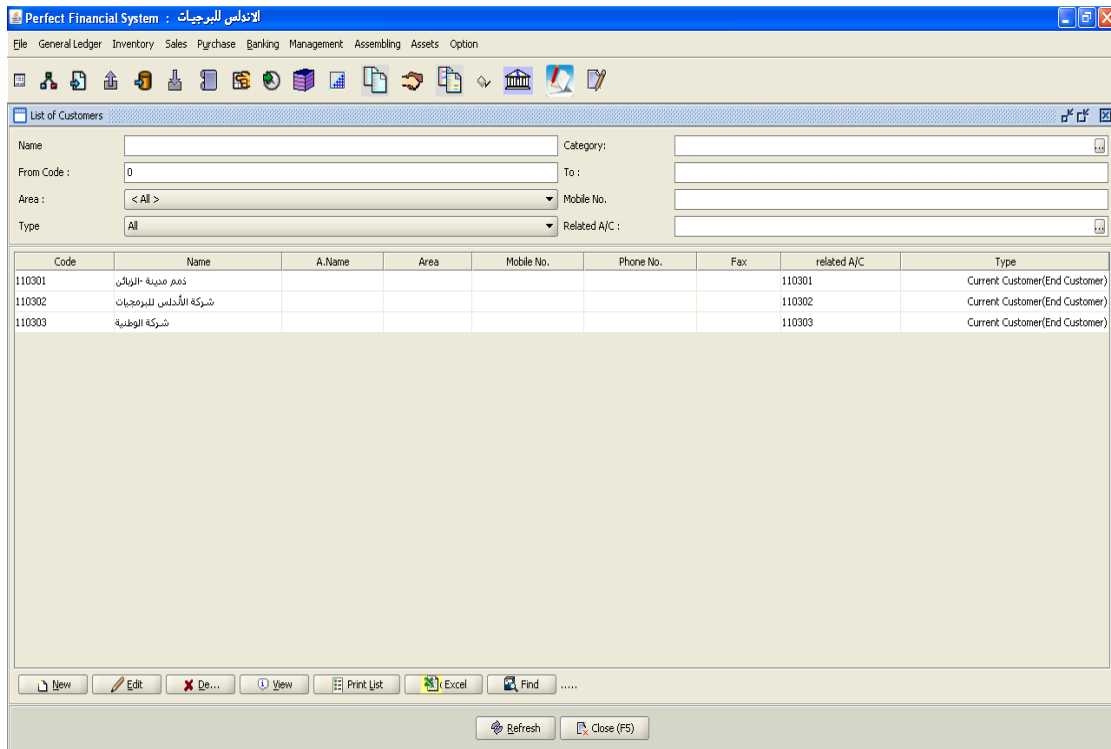
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Table of Contents

1. Solution Overview	3
2. Main Modules:.....	8
2.1. General Ledger (GL):	10
2.2. Treasury (Cash, Banks and Cheques):.....	12
2.3. Inventory Control:.....	13
2.4. Purchasing & Accounts Payables (P&AP):.....	15
2.5. Sales & Accounts Receivables (S & AR):.....	18
2.6. Fixed Assets:	20
2.7. Production System.....	22
2.8. Mobile Sales:	23
2.9. Reporting Module and Business Intelligence (BI)	27

1. Solution Overview

Enterprise Resource Planning (ERP) is the process of integrating all the business functions and processes in an organization to streamline operations and increase efficiency and productivity'



Perfect Enterprise Resource Planning System (PERPS) is a comprehensive Enterprise Resource Planning (ERP) solution that performs all the operations of an enterprise business management system. It is a multi-language (Arabic & English) application that includes Accounting, Financial, Inventory, Sales, Purchasing, Fixed Assets, Budgeting, and Management tools. It also includes Production module and Mobile application for sales people to facilitate sales orders then Business Intelligence tool to facilitate reporting and decision making. It enables complete and efficient control of all your business processes and operations and significantly improves overall performance. The system can be tailored specifically for your needs, and can be deployed either as a web-based application or as a desktop application.

Key Strengths

Simple

Perfect ERP will adapt to your business without changing the way you conduct business. Powerful technology used to build the product ensures your usage experience is simple. *Perfect* ERP is easy to learn, configure and use.

Affordable

Perfect ERP is priced to ensure technology reaches you without compromising on the quality. **ASD** has remained a market leader for its affordable cost of ownership and negligible maintenance for businesses of all sizes. Whether you are a small, medium or large enterprise, *Perfect* ERP addresses most of your business needs.

Highly Customizable

While many of our customers have 100% of their needs fully met out-of-the-box, *Perfect* ERP can be extended for special needs. Customization of *Perfect* ERP can address specific requirements to meet your unique business needs. Extent of customization may vary from changes of simple data capture forms and report formats to complex functional and features changes.

Features & Functionalities

User-Friendly Interface

Perfect ERP adapts a unified look and feel in all its windows and functions and has a very user-friendly interface. In this familiar environment, users can freely and easily navigate between windows and pages.

Complete Support for Arabic and English Languages

Bilingual support in *Perfect* ERP is a standard. In addition, fields can be locked to accept data in only one of the languages if desired. A certain field can also accept any of the two languages.

Full Support to Different Operating Systems and Databases

Perfect ERP operates under all windows versions; from Windows 98 to Windows 8 as well as Mac OS and Linux. It also supports today's most advanced databases; such as Microsoft SQL Server, Oracle, Derby, and MySQL.

Flexible Open Design

Perfect ERP is designed as an open system that adapts to the diverse needs of organizations and companies. This design ensures ultimate flexibility, adaptability and customization. *Perfect* ERP does not impose rigid rules on its users; in contrast, it is designed to be adapted to the users' requirements.

Comprehensive Accounts Management

This is the most popularly used feature in *Perfect* ERP since the inception of the product. Powerful accounting capabilities in *Perfect* ERP includes simple bookkeeping, accounts receivable, accounts payable, bank reconciliation, purchase order & invoices, cheques & invoice printing, profit & loss account, balance sheet, ratio analysis etc.

Easy Inventory Management

Item wise inventory management, stock groups, multiple units of measure, stock aging report and analysis; multiple pricelist with date and expiration management; daily stock status and reports etc. are some of very powerful inventory features in **ASD Perfect** ERP.

Simple Payroll & HR Management

Simple payroll processes to compute salaries and generate pay slips. Supports the loans; maintains attendance details; employee records, contact details and contract conditions etc.

Remote Access

ASD Perfect ERP is completely web-enabled. This means that you can access your business data from any location. You can enable your travelling sales staff to check inventory status before booking an order, enable your Chartered Accountant to audit your business and provide professional advice sitting from his office and more. Your business does not have to wait while you are travelling, at home, etc.

Multi-company / Branch

ASD Perfect ERP provides facility for creating and maintaining any number of companies / branches and can manage these companies / branches separately. It also allows you to group companies / branches and hence provides a consolidated report for the companies grouped.

Multi-period

A company can have any number of financial periods by mentioning the financial year beginning at the time of creating a company in **ASD**. Transaction can be moved between multiple financial periods by selecting a period as per the business requirement.

Multi-cost & Profit Centres

Allocate funds to different cost / profit centres; compare one cost centre with another, extract management reports regarding performing and non performing cost/ profit centres.

Integration and Consistency

Perfect ERP can be easily integrated with other **ASD** products as well as third party software. It requires little effort to take out or add modules to the system. Furthermore, *Perfect* ERP is robust and consistent in all its functionalities and features, thus it can be integrated with Billing system, and Customer Care system or any other system.

Decision Making Information at Your Fingertips

Perfect ERP helps managers to make the right business decisions and saves time and effort. The application assists decision-making by displaying all relevant details. For example it displays the available quantity of products, client balances and credit limits... etc. It also allows the user to add notes and other relevant information.

Highly Secured System

Perfect ERP is a highly secured system. The access rights of each and every user are clearly defined in terms of the functions and procedures he / she can execute. In addition, sensitive records can be assigned to certain users or user groups to reduce unauthorized access risk. *Perfect* ERP also enables management to issue audit trails that will include records of each users' activities in the system.

Many Other Features

Perfect ERP has several other features that make users life much easier, such as:

- Report archiving and export facility to reduce paper trails and ease information

exchange.

- Full barcode support, including printing barcodes in various formats and using different printers.
- Supports all Point of Sale peripherals.
- Information exchange with hand held computers for stocktaking.
- Information exchange with electronic time attendance systems.

International Accounting Standards (IAS):

Perfect ERP is developed based on the international accounting standards.

Posting and closing period:

The package enables financial managers to post vouchers and to close periods.

Serial numbers and Bar Code Generators:

It uses and generates bar codes for stock and assets. It utilizes serial numbers also for stocks and Assets.

System availability:

Perfect ERP package is available 24 hours 7 days a week and 360 days a year.

This is due to the fact that most maintenance and support operations can be done while the system is running like backup operation. Further more, there is no need to stop the system in order to get any report.

Security:

The Systems Security is obtained in multi-level:

- Network infrastructure: Good designed network with firewalls and proper masks to separate users and groups.
- RDBMS security capabilities: the application uses *MS SQL Server RDBMS*, or and DBMS as database engine that is both robust and secure.
- Application Level: All systems has the following levels of security:
 - Screen (Form) level: administrator can give a privilege on a specific screen or report to a specific user or a group of users.
 - View/Insert/Update/Delete in the same screen.

- Record level for specific customized screens and reports.
- Field level for specific customized screens and reports.
- Audit Trail: To increase security, all transactions/changes in the system along with the user, terminal, date and time, and affected table/column will be recorded in a special schema tables that allows for query and reporting.
- Security log can be accessible at any time through a report request or on-line inquiry, which is contained all inserted, updated and deleted data.

Full multi-currency:

The system allows the user to manage unlimited number of different currencies, keeping track of account balances, customer, supplier statements and financial reporting in the standard (base) currency as well as any other desired currency. Thus, the exchange currencies are eliminated, and in some cases, the system can effectively reconsolidate them.

Help & Manuals:

The package has a User manual (about 500 pages) and Technical manual. Both are available as a soft and hard copies.

Bilingual:

The package is bilingual (English /Arabic). This enables the user to issue vouchers and printing reports in any desired language.

Web enabled:

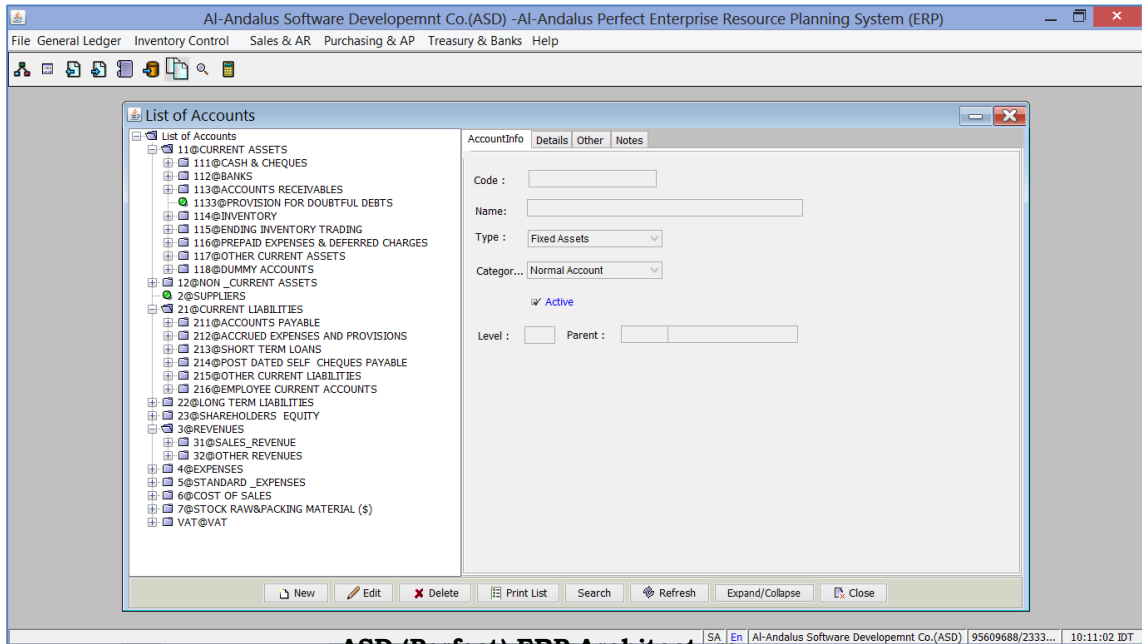
Single Sign In (SSI):

High Quality Support

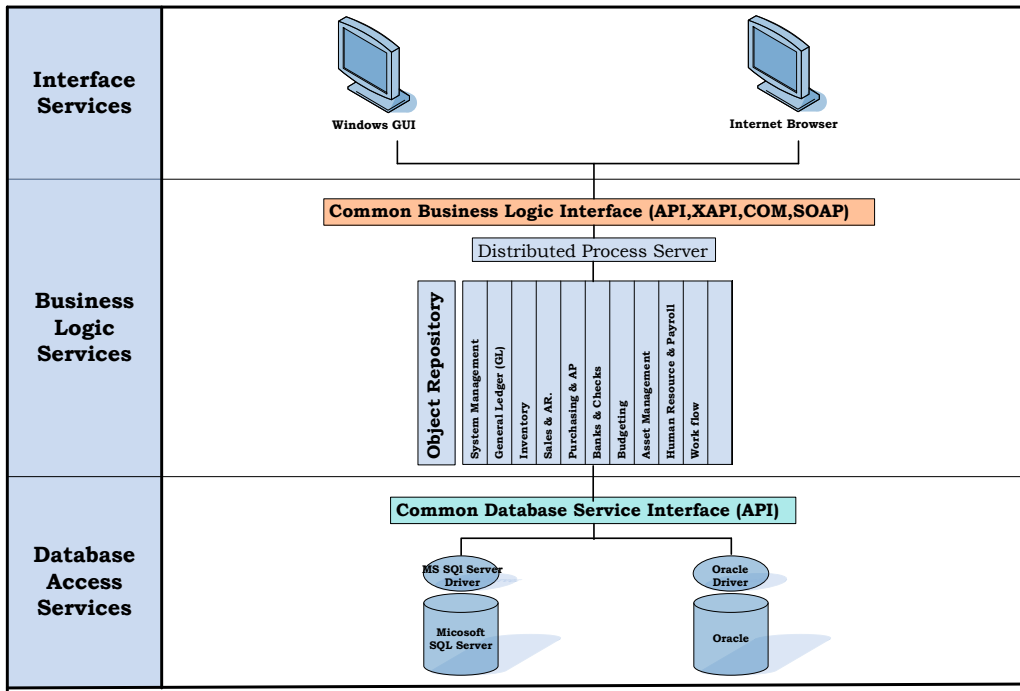
Last but not least, **ASD** considers technical support services an integral part of all its offerings. Our qualified engineers provide onsite and electronic technical support services, in addition to training, consulting and implementation services.

2. Main Modules:

The following sections briefly summarize Perfect ERP main modules:

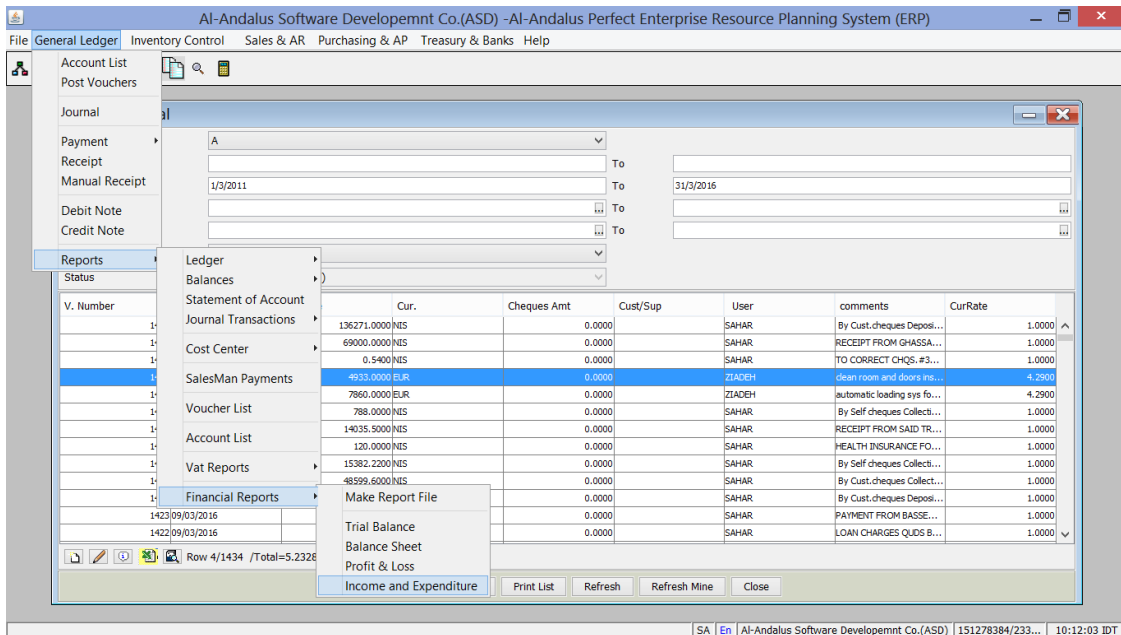


ASD (Perfect) ERP Architecture



2.1. General Ledger (GL):

The General Ledger (GL) module is the core of the ERP package. The purpose of this module is to capture data transfers from the sales and accounts receivables, purchase and accounts payables, and inventory modules and journal entries in order to provide a general ledger, trial balance and financial statements (composed of balance sheet, income statement, and statement of cash flows) for the firm. It is the source of the financial statements generated by ASD system. The basic building blocks are:



The screenshot shows the 'General Ledger' window in the ASD ERP system. A 'Reports' menu is open, listing various options like 'Ledger Balances', 'Statement of Account', 'Journal Transactions', 'Cost Center', 'SalesMan Payments', 'Voucher List', 'Account List', 'Vat Reports', and 'Financial Reports'. The 'Financial Reports' sub-menu is expanded, showing options like 'Make Report File', 'Trial Balance', 'Balance Sheet', 'Profit & Loss', and 'Income and Expenditure'. In the background, a data table is visible with columns for 'Cur.', 'Cheques Amt', 'Cust/Sup', 'User', 'comments', and 'CurRate'. The table contains several rows of financial data.

Cur.	Cheques Amt	Cust/Sup	User	comments	CurRate
136271.0000 NIS	0.0000		SAHAR	By Cust.chques Depos...	1.0000
69000.0000 NIS	0.0000		SAHAR	RECEIPT FROM GHASSA...	1.0000
0.5400 NIS	0.0000		SAHAR	TO CORRECT CHQS.#3...	1.0000
4933.0000 EJR	0.0000		ZIADEH	clean room and doors ins...	4.2900
7860.0000 EJR	0.0000		ZIADEH	automatic loading sys fo...	4.2900
788.0000 NIS	0.0000		SAHAR	By Self.chques Collect...	1.0000
14035.5000 NIS	0.0000		SAHAR	RECEIPT FROM SAID TR...	1.0000
120.0000 NIS	0.0000		SAHAR	HEALTH INSURANCE FO...	1.0000
15382.2200 NIS	0.0000		SAHAR	By Self.chques Collect...	1.0000
48559.6000 NIS	0.0000		SAHAR	By Cust.chques Collect...	1.0000
	0.0000		SAHAR	By Cust.chques Depos...	1.0000
	0.0000		SAHAR	PAYMENT FROM BASSE...	1.0000
	0.0000		SAHAR	LOAN CHARGES QLOS B...	1.0000

1) Chart of Accounts:

- It is in a hierarchical structure with flexible coding configurations to allow for reporting of individual as well as aggregate revenues, expenditures,...etc.
- Distinguishes revenue, assets, expenditures and liability accounts.
- Unlimited number of levels, and accounts.
- Flexible coding schema (alphanumeric 30 char).
- Cost centres related.
- It can be printed completely or partial list.

2) Cost Centres:

- The cost centre or profit centre is the entity upon which cost / profit analysis is performed (e.g. department in a company). Cost centres are divided into sub cost centres that allow a finer level of analysis. As an example, the cost centre could be a section in a department.

- After cost centres are defined they can be combined with accounts, along with transactions to form chart of accounts and journal transactions.

3) Journal entries:

- Journal can be created for prior and future periods (date) and in multi-currency.
- It allows on-line and batch entries with unlimited numbers of accounts (entries) in each voucher and on-line balancing edit.
- It provides multiple lines of description per journal entry and voucher. In addition to multiple lines of special pre-defined description (remarks) per voucher.
- Allows Cost centre entry.
- It may include VAT.

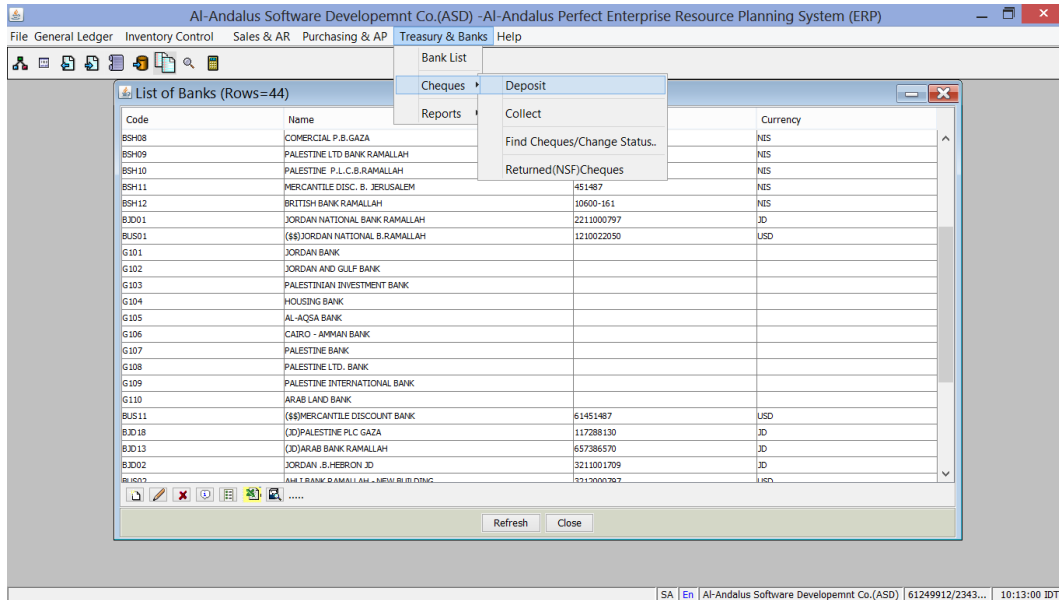
4) Reports:

- Trial Balance.
- Income and expense reports.
- Cash flow.
- Detailed and summary balance sheets.
- Accounts Budget versus actual.
- Journal Transactions.
- Chart of accounts.
- VAT reports
- Currencies History Report
- Ledger Reports.
- Cost Centres Reports.
- End year reports.

All these reports can be produced in base (main) currency and any foreign currency (multi-currency reporting) and at any time i.e. monthly, daily, yearly... e.t.c.

2.2. Treasury (Cash, Banks and Cheques):

The purpose of the bank module is to capture all banks activity including check (current and post-dated checks) and cash deposit, check collections, and bank statement. The bank module integrated with purchases and AP, sales and AR, general ledger. Essentially, it contains the followings:



- Journal cash deposit.
- Check deposit.
- Check collection.
- Bank reconciliation in semi-manual fashion.
- Archiving bank reconciliations for future reference.
- Changing check status (i.e. cancelled, returned, e.t.c.).
- Check printing and Manual Checks.
- Deals with post dated and return cheques.
- Reports:
- Self-checks.
- Customer post-dated check statement of account.
- Customer checks (posted-dated or current and returned checks).
- Bank reconciliation.

2.3. Inventory Control:

This module is a business-leading inventory control, distribution, items management and manufacturing software solution for small to large-sized companies. This product offers a broad selection of feature-rich Functions that empower customers with the ability to manage and help their businesses grow more effectively.

Precise control and safeguarding of inventory is an essential task for a successful, well-organized company; businesses require timely and accurate information on inventory location, movement, history and valuation.

It provides data pertaining to the receipt of goods, the movement of goods within or between locations, the sale, removal or other disposition of goods, and the precise valuation and status of goods remaining in inventory at any point in time down to the bin status and serial number batches & lots and expiration dates remaining in stock.

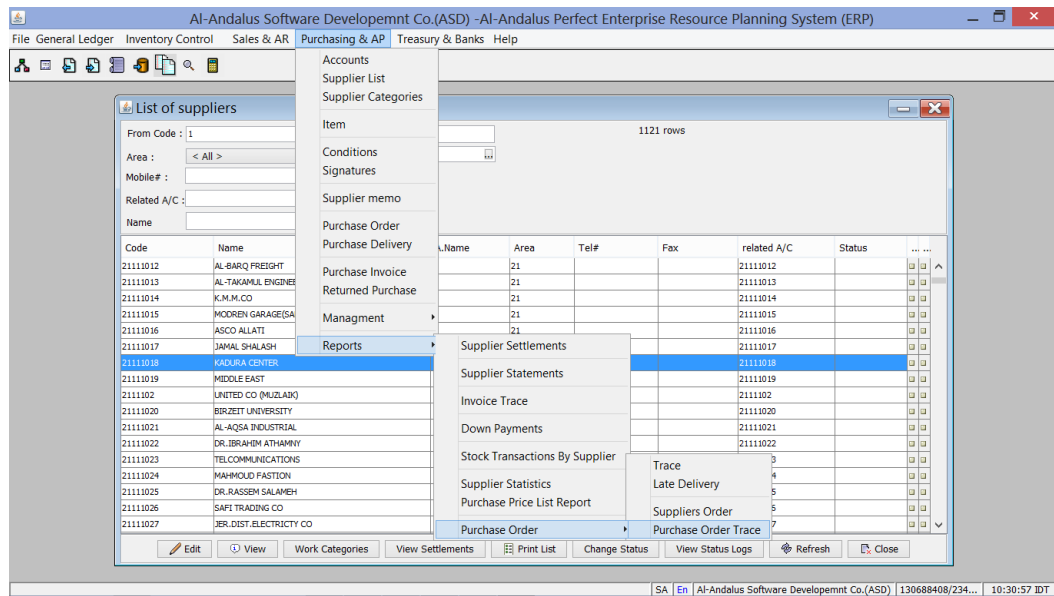
The aim of the inventory module is to control all stock transactions and quantities. This includes the raw materials, sales, services, and manufactured materials. It is integrated with budgeting, fixed assets, purchasing & accounts payables and general ledger. Actually it supports the followings:

- Multi-warehousing.
- Flexible item card, with segments for group and subgroup.
- Item serial numbers.
- Utilizing Batches & lots (expire dates).
- Items categories (example Fixed assets and stationeries ...e.t.c.)
- Uses Bar code.
- Multiple unit of measurements.
- Tracking items by serial number, lot (batch) number, item number and shelf number.
- Support physical counts.
- Using **perpetual** module with Average Weighted price, FIFO.
- Stock Keeper authentications.
- Minimum quantity (re-order point) for each warehouse.
- Calculate inventory value using average cost, minimum cost, and FIFO.
- Selling prices and cost prices list.
- Storekeeper authentication issues.
- Contains the following vouchers:
 1. Stock In.
 2. Stock Out.
 3. Stock Transfer (between warehouses).

4. Stock Distribution (for stationeries between departments and branches).
 5. Stock Assembling.
- Reports such as:
 - Item quantities (by warehouse).
 - Item transactions (history).
 - Stock on Hand.
 - Inter-warehouse transaction report.
 - Branches' Quantities.
 - Item In / Out.
 - Pricing.
 - Total sold quantities.
 - Unavailable stock.
 - Free stock (i.e. bonus).
 - Stock Evaluation.

2.4. Purchasing & Accounts Payables (P&AP):

This module captures all purchases, purchase returns, and suppliers of the firm. It is used for purchasing of inventory items, or services. Typically, it automatically interfaced with General Ledger, Budgeting, fixed assets and Inventory. On the other hand, the payments module deals with all payment operations in the firm including cash and / or checks. In addition to that, vouchers in this module automatically update the accounts payable subsidiary ledger and suppliers files.



Mainly have the following vouchers:

1. Supplier memo (supplier Invoice).
2. Purchase Invoice.
3. Payment.
4. Down payment.
5. Purchase Request.
6. Purchase Order.
7. Purchase receipt voucher.
8. Returned purchase invoice.
9. Debit note.

For instance it supports the following:

- Follow up the purchase request.
- Follow up the purchase order.
- Purchase Management.

- Suppliers' categories.
- Supplier settlements.
- Provide the ability to match the purchase orders with purchase invoices and receipts.
- Trace outstanding purchase orders.
- Follow up the purchase invoice.
- Outstanding purchase request and orders.
- Purchase order tracing.
- Purchase management reports.
- Inquires of purchase orders showing quantity ordered, received, invoiced, and cancelled.
- Vendor history.
- Supplier statement of account.
- Non-moving suppliers' accounts payables.
- Bank transfer to suppliers
- Item history.

Payment voucher:

- Handles Payments in multi-currency, cash, and /or checks.
- Types of payment: *Normal*
Down Payment.
- Payment may be done for purchase invoice, purchase order and supplier invoice.
- Automatically interfaced with bank, general ledger, and purchases modules.
- Allows Cost centre entry.
- The payment voucher may include VAT.
- Payments can be created for prior and future periods (date) and in multi-currency.
- It allows on-line and batch entries with unlimited numbers of accounts (entries) in each voucher and on-line balancing edit.
- It provides multiple lines of description per payment entry and voucher. In addition to multiple lines of special pre-defined description (remarks) per voucher.

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Report

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 AL-ANDALUS SOFTWARE DEVELOPMENT
 www.asd.ps

PURCHASING ORDER

Order No: A 147/2016
Serial No:

1.0 Vendor Information

Vendor Name: ZMZM FOR PLASTIC INDUSTRIES	Vendor Code: 21122143	Address : HEBRON
Contact Name and Position MR. ISAM	Tel: 02-2298818 E-mail: INFO@ZMZMCO.COM	Fax: 02-2223817

2.0 Material Information

Quotation #	NIS Rate: 1.0000	
Certification of Analysis Required	Yes	No
		Total Price : 9,525,8624 NIS

No.	Material Name	Manufacturer	Specification #	Quantity kg,mg No of Unit	Unit Price NIS	Total Price NIS	Payment Terms
							1-LC 2-CAD 3-DRAFT 4-CFR 5-FOB 6-CASH 7-CHEQ
1	PLASTIC 65*60 BAGS			800.00	KiloGram	7.3276	5862.0624
2	PLASTIC 90*75 (MILKY) BAGS	0.07*2		150.00	KiloGram	7.3276	1099.1400
3	PLASTIC 30*40 BAGS			350.00	KiloGram	7.3276	2564.6600
						Totals:	9,525,8624

3.0 Shipment terms and conditions

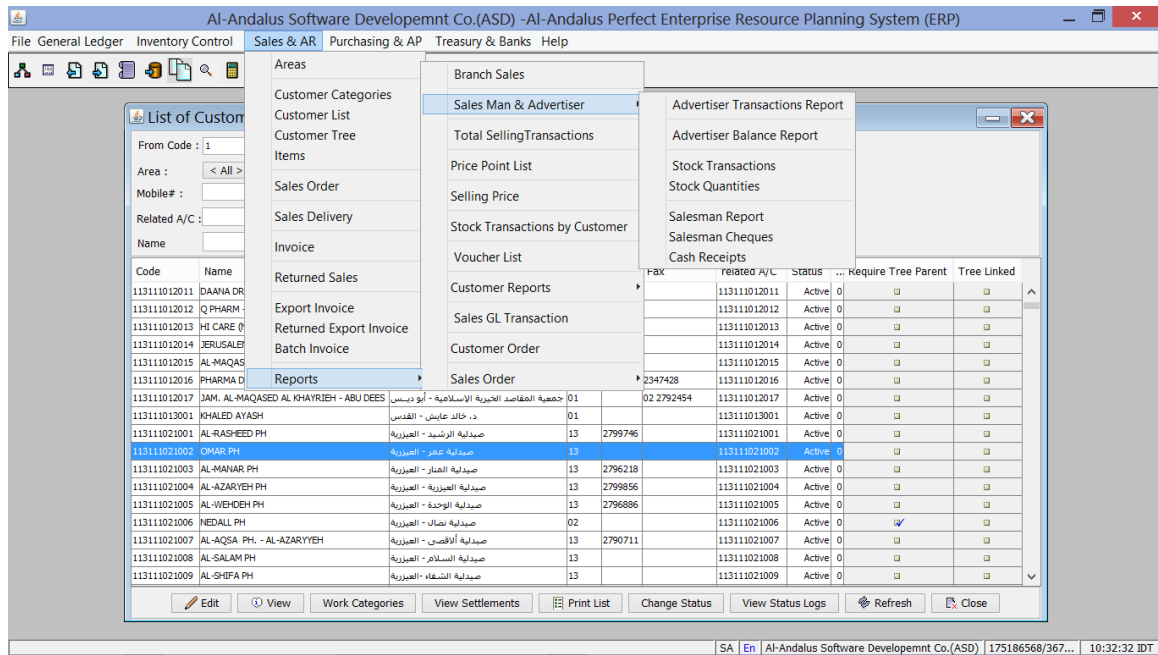
Shipment Type	Payment Terms:
Air Sea Vendor Carrier	1- LC 2- CAD 3- DRAFT 4- CFR 5- FOB 6- CASH 7- CHEQ
Pharmacare Carrier DHL Other	

Page 1 of 2

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2.5. Sales & Accounts Receivables (S & AR):

The purpose of this module is to capture all cash and credit sales invoice, credit notes, sales returns and receipt voucher. The vouchers of this module automatically update the accounts receivable subsidiary ledger and customers files. Thus, it is integrated with general ledger, inventory, and banks modules.



Clearly, it manages the followings:

- It handles receipts in multi-currency.
- Cash receipt and checks.
- Receipt voucher provides multiple lines of description per receipt entry and voucher. In addition to multiple lines of special pre-defined description (remarks) per voucher.
- On-line inventory updates.
- Total Revenue, commissions, outstanding balances, and collections.
- Revenue analysis reports.
- Customers and customers aging.
- Sales mark-up reports on items.
- Customers' accounts receivable statement of account.
- Customers accounts receivable outstanding balance.
- Customers' post-dated-checks statement of account.
- Non-moving customer accounts receivables.
- Price points list.

- Revenue per Item/Price, per Warehouse, per Customer, per Region, Salesman Balances, Salesman Sales/Collections/Commissions, Sales Performa/Orders/Deliveries.
- Mainly has the following vouchers:
 - Receipt voucher (cash / checks).
 - Manual Invoice.
 - Invoice (cash / debit).
 - Sales delivery.
 - Price list.
 - Sales returns.
 - Credit Note.

Al-Andalus Software Developemnt Co.(ASD)- View Sales Invoice

Type Sales Invoice		Voucher# 4498	Date 9/3/2016
J Code A	Currency NIS - Durham UAE	Rate 1.00000	Refer. Date 9/3/2016
Reference SO A491,	User FERYAL	Unified Inv	
SalesMan Code 01	Name SUFIAN NAHLEH		
Warehouse 100 - RAMALLAH_PC_LOCAL	Offer Invoice		
Customer 11311111004	Name HEALTH HOUSE PH. BEIT JALA / بيت حلاوس - بيت جالا		

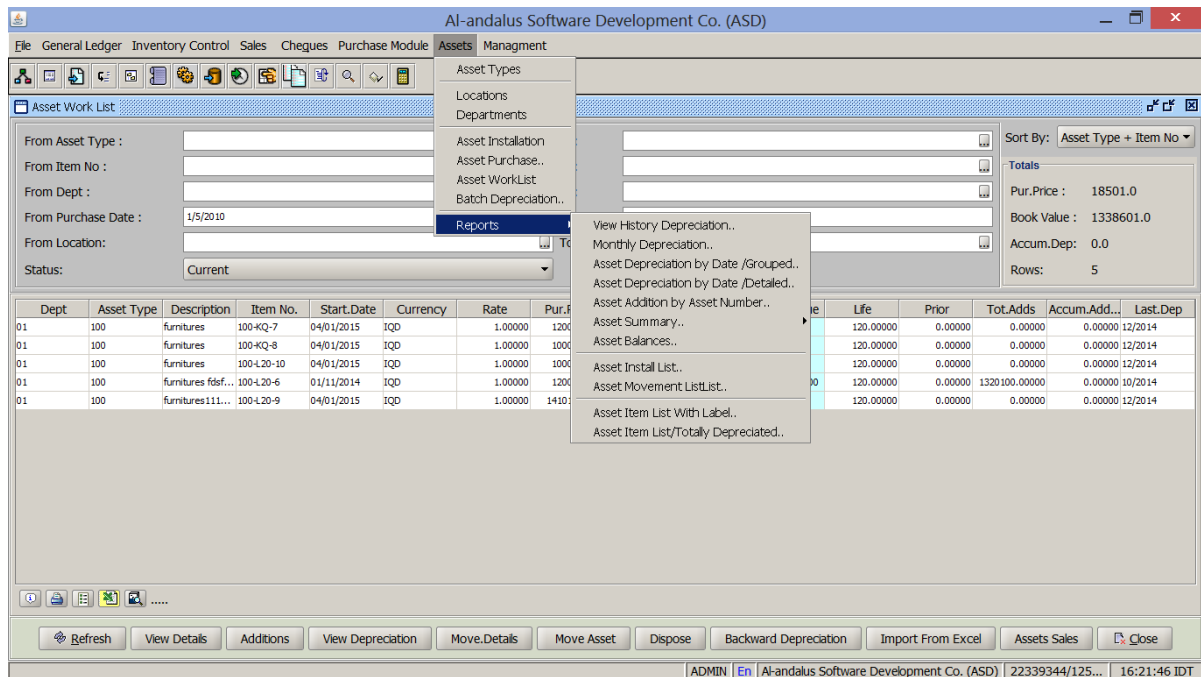
Code	Description	Unit	Batch	Serial No	Quantity	Bonus	Price	%Disc	N.Price	Total	Comments
11031511	AZICARE TRIPAK 50...	Unit	123A16		25.000	12.000	15.920	0.000	15.920	398.000	
11092811	FLUAMINIC 120 ml S...	Unit	100A16		25.000	5.000	11.940	0.000	11.940	298.500	
11070411	FLUOXICARE 20MG...	Unit	022L15		10.000	3.000	14.590	0.000	14.590	145.900	
11030211	AMOXICARE 500MG...	Unit	100L15		25.000	15.000	10.610	0.000	10.610	265.250	
11041611	NOSACARE MENTH...	Unit	083B16		25.000	15.000	13.260	0.000	13.260	331.500	
11065111	VALZAN-HCT 80/12...	Unit	097C15		6.000	1.000	29.840	0.000	29.840	179.040	

Row 1/6

Remark		Total	1618.19
Comment	From Sales order A491,	Disc Rate% 0.000000	Discount 0.00
Vehicle#		Sub Total	1618.19
Time		Vat Rate 16.0	VAT 258.91
		Grand Total	1877.10

2.6. Fixed Assets:

Fixed assets module allows the user to maintain comprehensive and historical asset information. Specific information depending on the asset type, location, and department is possible as well various methods of depreciation. Automatic fixed assets accounting entries will be generated to the General Ledger, including provisional depreciation and their reversals. It is integrated with general ledger, budgeting, inventory, and purchasing & accounts payables modules.



Main Features:

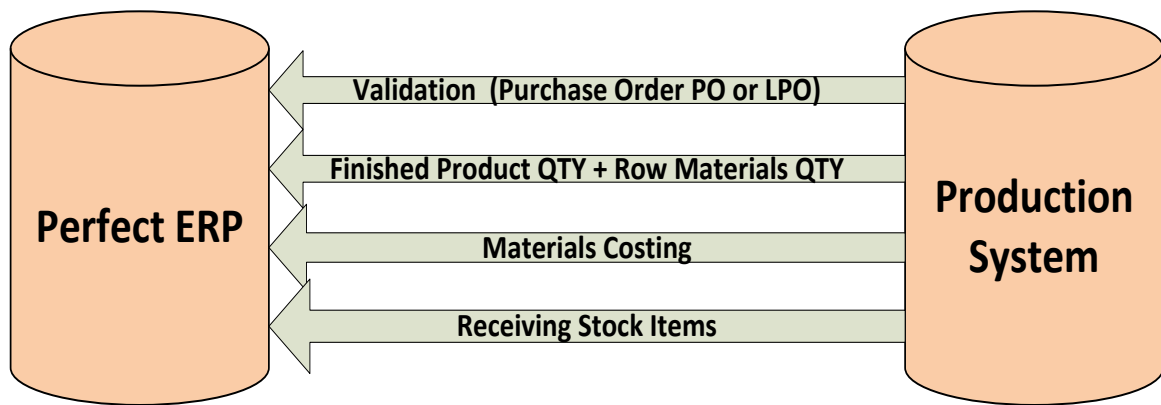
- Uses straight-line Depreciation method.
- Uses bar code reader for assets evaluation.
- Hieratical asset types and classes.
- Hieratical assets locations.
- Utilizing assets label code and bar code.
- Monthly or yearly depreciation methods.
- Masters assets classes, types, locations, and transactions.
- Assets Disposal and additions.
- Transfer of assets.

- Deprecations and addition depreciations.
- Assets Transactions posting.
- Batch depreciation.
- Storing asset related information such as supplier name, code, contact information, serial number, and model and product number.
- Spread sheet appearance.
- Fixed Assets Reports and Inquires:
 - Fixed Assets by class and types.
 - Assets by Location.
 - Assets Depreciation Schedule.
 - Assets Details Report.
 - Assets Journal & Asset capitalization.
 - Assets History
 - Assets disposals.
 - Assets Balances and summary.
 - Assets Movements, Assets Additional.

2.7. Production System

This module assembling the product items from different sub items (row materials). The idea is to work like a production system for small easy manufacturing institutions. The first step includes defining the Assembling (Production) formula; the next step is the assembling (production) process, whereby the new finished product quantities is increase and row materials quantities decreases. At the same time, the inventory module will be affected in terms of values and quantities.

The idea is to keep the user free in defining production formula with unlimited row materials and cost.



2.8. Mobile Sales:

It is a comprehensive portable solution for- Mobile Sales Automation- that serve a wide range of distribution companies , such as Dairy Co, drug Stores, bottling industries , food and no-food companies etc.

In addition, the system can be integrated with any ERP, whereby the master data and transactions are processed. The idea is to equipped the sales man with all related data and information in one small portable repository.

Key Benefits:

- Maximize productivity of your sales man.
- Improve your services with your customers –anytime, everywhere.
- Address customer requirements at the point of interaction.
- Provide different sales reports, transactions with high-quality data.
- Enable out-of-office resolution on mobile devices.
- Gain real-time and accurate visibility into pipeline and sales orders.
- Monitor sales team performance against quotas based on real-time invoices and payment collections.
- Accelerate the customer lifecycle from order to delivery to invoice.
- Increase the value of your customer relationships and loyalty.
- Online-offline ERP integration mechanism
- Control and manage client's records.
- Increases sales productivity and efficiency by minimizing salesman time and effort at client site.
- Calculates and prints invoices and payments immediately and correctly .

System Main Modules:

- Sales Order Tracking and management .
- Invoicing.

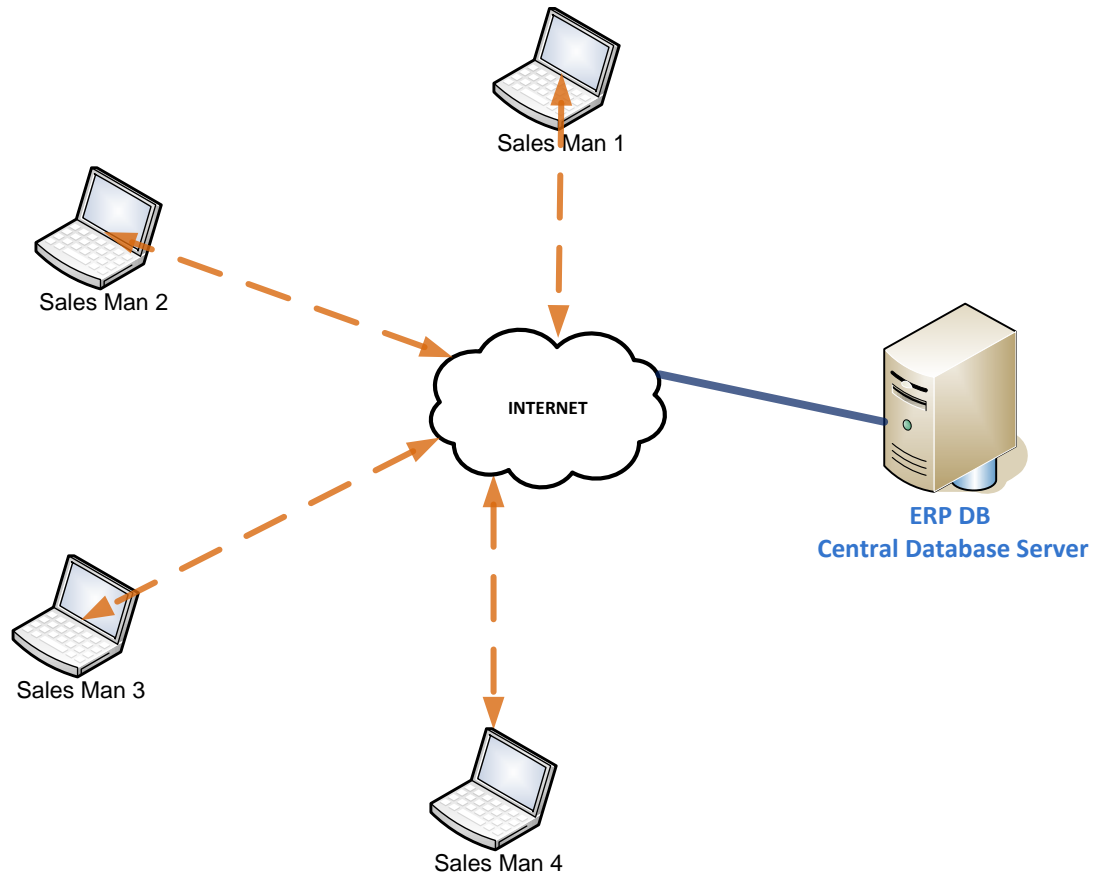
- Receipt Vouchers.
- Customers reports
- Sales reports.

How it works?

The way the system is designed and developed facilitates the process of sales and minimizes the time of sales man.

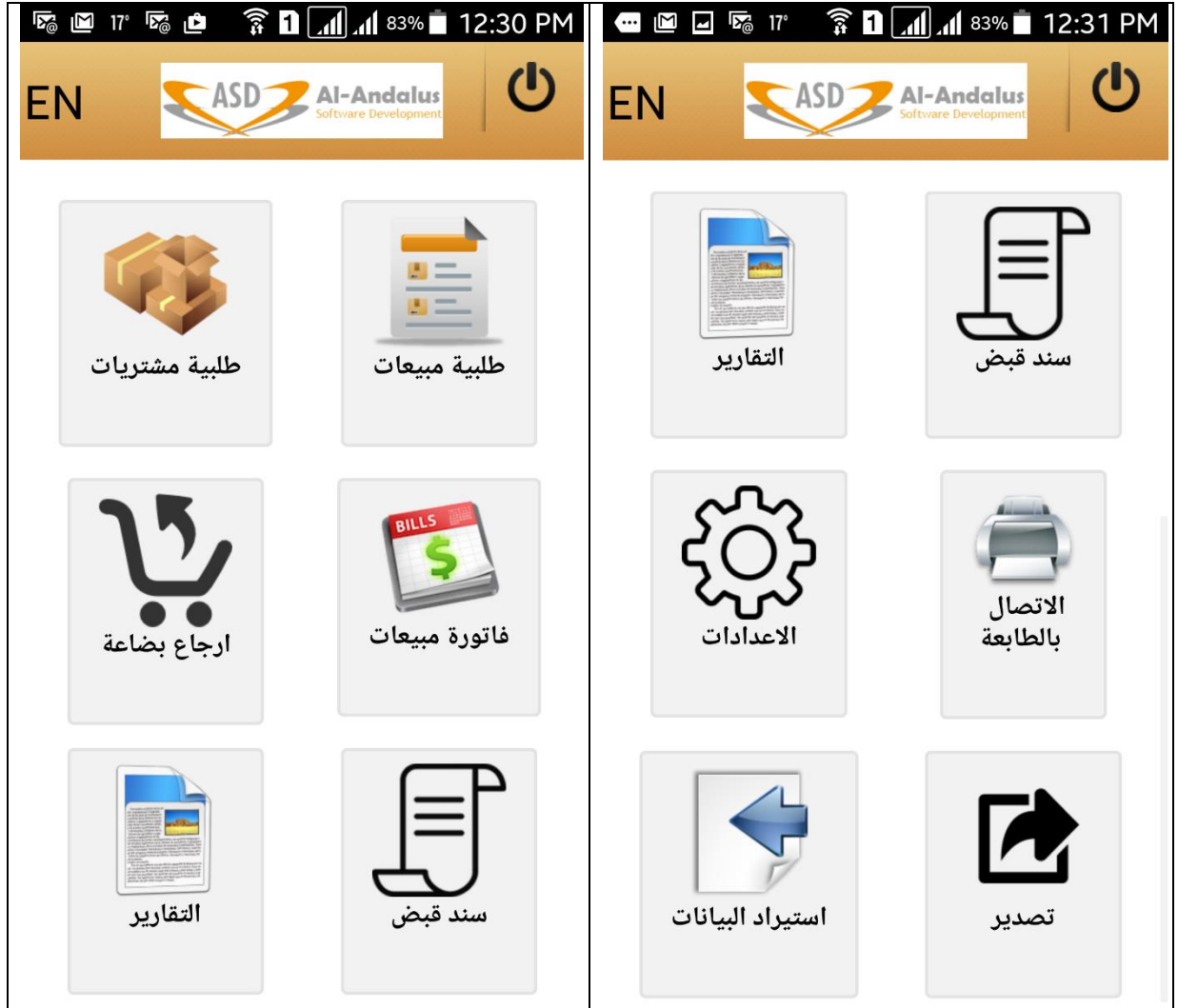
1. The company ERP holds all its customers data and transactions.
2. Each sales man has his own configurable customers (per areas, or product lines).
3. The mobile device (Laptop or Mini Laptop) connects to the ERP Database server using internet (ADSL, Wi-file or Mobile data SIM Card). The ERP server should have a fixed IP address or something compatible.
4. The sales man related data should be transferred from ERP DB to the local small DB on his machine (Laptop or Mini Laptop).
5. The sales man machine now contains all related data. By using Perfect Mobile Sales Management system, sales man can manipulate his customer data and transactions.
6. Once there is a connection (may use the internet connection in the customer site) between the sales man machine and ERP server, the data will be synchronized (transferred in both ways) between the ERP server and the sales man machine.
7. By this, data on both sites (ERP server and Sales man machines) are up to date and updated.

The below figure details the connections



Key Features:

- Highly configurable and customizable.
- Backend integration with any ERP solution.
- Can use any Infield printers.
- Support any Laptop or Mini laptop devices and many operating systems.
- Robust technology and design.
- Multi-language (Arabic,, English).
- Highly secure system.
- Unlimited number of transactions, and data records.



2.9. Reporting Module and Business Intelligence (BI)

In order to achieve project objectives, there is a need for a reporting dynamic module. Therefore, we devoted this section to explain our point view about reporting and systems outputs.

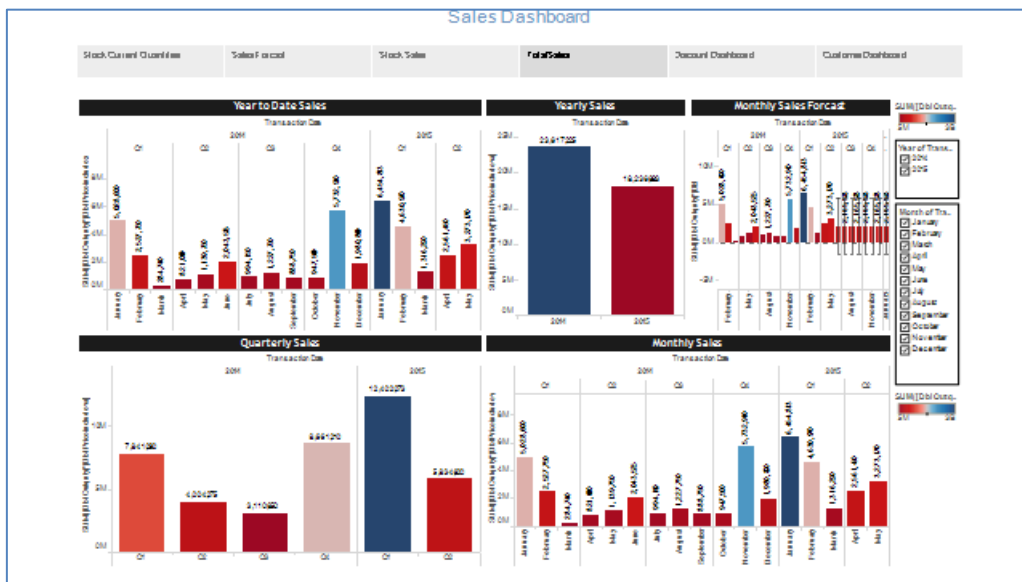
We are proposing two complement reporting tools and methods:

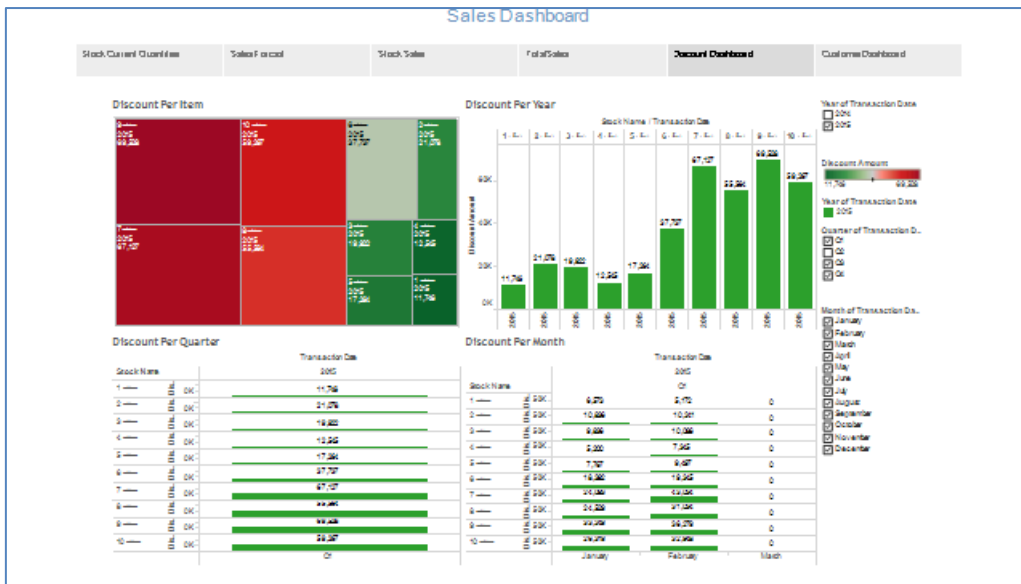
- 1- The ERP existing reports (Built-in reports and customizing reports).
- 2- Dynamic reporting Analytical tool. It is a Business Intelligence (BI) and Powerful analytical tools

What is BI?

The processes, technologies and tools needed to turn data into information and information into knowledge and knowledge into plans that drive profitable business action. BI encompasses data warehousing, business analytics and knowledge management

Knowledge gained about a business through the use of various hardware/software technologies which enable organizations to turn data into information





Discount Per Quarter

Year of Transaction Date	Quarter of Transaction Date	Month of Transaction Date	Discount Amount
2006	Q1	January	11,76
2006	Q1	February	21,27
2006	Q1	March	19,82
2006	Q2	April	12,22
2006	Q2	May	17,26
2006	Q2	June	27,72
2006	Q3	July	67,12
2006	Q3	August	22,22
2006	Q3	September	22,22
2006	Q4	October	22,22
2006	Q4	November	22,22
2006	Q4	December	22,22

